

Table 1: Sample overview of focus groups and in-depth interviews

Method	Location and date	Job Description/Title	Respondent Code
Focus Groups	Australia (May 2012)	Head of Sustainability Sustainability officer 1 Finance Manager Purchasing and Assets Manager	AU1 AU2 AU3 AU4
	Australia (May 2012)	Head of University infrastructure and operations Sustainability officer 2 Procurement manager	AU5 AU6 AU7
Interviews	Australia (July 2014)	AU University 1 Procurement Manager AU University 2 Procurement Manager AU University 3 Procurement Manager AU University 4 Procurement Manager AU University 5 Procurement Manager	AU8 AU9 AU10 AU11 AU12
	UK (June 2012)	UK University 1 Procurement Manager UK University 2 Procurement Manager UK University 3 Contracts Manager UK University 1 Purchasing Manager UK Strategic Procurement Advisor	UK1 UK2 UK3 UK4 UK5